



TP. Hồ Chí Minh, ngày 21 tháng 4 năm 2018  
Ho Chi Minh City, April 21, 2018

Số/Ref: 447/2018/CV-SSIHO

V/v: Công bố thông tin về Biên bản họp và Nghị quyết ĐHĐCĐ thường niên 2018

Re: Information disclosures on Meeting Minutes and Resolution of the AGM 2018

**CÔNG BỐ THÔNG TIN  
TRÊN CÔNG THÔNG TIN ĐIỆN TỬ CỦA ỦY BAN  
CHỨNG KHOÁN NHÀ NƯỚC VÀ SGDC  
TP.HCM**

**DISCLOSURE OF INFORMATION  
ON THE STATE SECURITIES COMMISSION'S  
PORTAL AND HOCHIMINH STOCK  
EXCHANGE'S PORTAL**

**Kính gửi/To:**

- Ủy ban Chứng khoán Nhà nước/ *The State Securities Commission*
- Sở Giao dịch Chứng khoán TP. Hồ Chí Minh/ *Hochiminh Stock Exchange*
- Sở Giao dịch Chứng khoán Hà Nội/ *Hanoi Stock Exchange*

Công ty:	<b>CÔNG TY CỔ PHẦN CHỨNG KHOÁN SÀI GÒN</b>
Organization name:	<b>SAIGON SECURITIES INC.</b>
Mã chứng khoán:	SSI
Securitiy Symbol:	SSI
Địa chỉ trụ sở chính:	72 Nguyễn Huệ, P. Bến Nghé, Quận 1, TP. Hồ Chí Minh
Address:	72 Nguyen Hue, Ben Nghe Ward, District 1, HCMC
Điện thoại/Telephone:	028-38242897
Fax:	028-38242997
Người thực hiện công bố thông tin:	Nguyễn Hồng Nam
Spokesman:	Nguyen Hong Nam
Chức vụ:	Phó Tổng Giám đốc
Position:	Deputy Chief Executive Officer

Loại thông tin công bố ☒ 24 giờ ☐ bất thường ☐ theo yêu cầu ☐ định kỳ

Information discloser type ☒ 24 hours ☐ irregular ☐ on demand ☐ periodic

Nội dung thông tin công bố/ Content of information disclosure:

1. Biên bản họp và Nghị quyết Đại hội đồng cổ đông thường niên năm 2018 tổ chức vào ngày 20/4/2018 ("ĐHĐCĐ 2018") / Meeting Minutes and Resolution of the Annual General Meeting of Shareholders 2018 dated April 20, 2018 ("AGM2018").
2. Điều lệ Công ty sửa đổi theo Nghị quyết số 02/2018/NQ-ĐHĐCĐ ngày 20/4/2018 của ĐHĐCĐ 2018 / The Charter amended under Resolution No. 02/2018/NQ-DHDCD dated April 20, 2018 of AGM2018.
3. Quy chế nội bộ về Quản trị công ty được ban hành theo Nghị quyết số 02/2018/NQ-ĐHĐCĐ ngày 20/4/2018 của ĐHĐCĐ 2018 / The Internal Regulations on Corporate Governance issued under Resolution No. 02/2018/NQ-DHDCD dated April 20, 2018 of AGM2018.
4. Bổ nhiệm người nội bộ, bà Lê Cẩm Bình làm thành viên Ban kiểm soát với nhiệm kỳ 05 năm kể từ ngày 20/4/2018 / Appointment of internal persons of Ms. Le Cam Binh as member of the Supervisory Board, with tenure of five (5) years as from April 20, 2018.



Thông tin này đã được công bố trên trang thông tin điện tử của Công ty vào ngày 21/04/2018 tại đường dẫn [www.ssi.com.vn](http://www.ssi.com.vn).

*This information was posted on SSI website on April 21, 2018 at this link [www.ssi.com.vn](http://www.ssi.com.vn).*

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

*We hereby declare to be responsible for the accuracy and completeness of the above information.*

**Đại diện tổ chức**  
**Organization representative**  
Người được ủy quyền công bố thông tin  
*Party authorized to disclose information*



**Nguyễn Hồng Nam**  
**Phó Tổng Giám đốc**  
**Deputy Chief Executive Officer**







Ho Chi Minh City, April 20, 2018

Ref No.: 02/2018/NQ-DHDCD

**RESOLUTION  
OF THE ANNUAL GENERAL MEETING OF SHAREHOLDERS OF  
SAIGON SECURITIES INC.**

**THE ANNUAL GENERAL MEETING OF SHAREHOLDERS OF  
SAIGON SECURITIES INC.**

**Pursuant to:**

- The Charter of Saigon Securities Inc.;
- The Minutes of Annual General Meeting of Shareholders dated April 20, 2018;

**RESOLVED THAT:**

**Article 1:** To approve the 2017 Financial Statements audited by Ernst & Young Vietnam Limited, the 2017 Business Results Report and the 2018 Business Plan with the key items as follows:

No.	Items	Unit	Consolidated Financial Statements	Separate Financial Statements
1	Total Assets	VND	18,764,375,171,848	18,245,398,322,864
2	Net revenues from business operations	VND	3,043,190,092,433	2,956,760,188,868
3	Profits before tax	VND	1,405,021,409,033	1,278,243,262,618
4	Profits after tax	VND	1,161,104,595,823	1,054,010,104,757
5	Profits after tax attributable to equity holders of the parent company	VND	1,161,852,985,813	

The 2018 Business Plan (consolidation):

- Revenues (consolidated): VND 3,410 billion.
- Profits before tax (consolidated): VND 1,615 billion.

To approve the 2017 Operation Reports of the Board of Directors and the Supervisory Board.

**Article 2:** To approve the 2017 Profit Distribution Plan based upon the reports and proposal of the Board of Directors, concretely as follows:

- Total Distributable Profits VND 692,655,890,137
- In which:
  - + Additional chartered capital reserves (5% of profits after tax) VND 56,644,766,511

+ Additional compulsory reserves (5% of profits after tax)	VND 56,644,766,511
+ Charity funds (2% of profits after tax)	VND 22,657,906,604
+ Welfare funds (2% of profits after tax)	VND 22,657,906,604
+ Bonus funds (3% of profits after tax)	VND 33,986,859,907
+ Dividends 2017 by cash (10% par value)	VND 500,063,684,000
- Actual remuneration of the Board of Directors and the Supervisory Board in 2017	VND 500,000,000

**Article 3:** To approve the Board of Directors' proposal on selecting Ernst & Young Vietnam Limited, KPMG Vietnam Limited, or PricewaterhouseCoopers Vietnam as an independent auditor to audit the 2018 Financial Statements of the Company; to authorize the Board of Directors to select one (1) among those mentioned auditors.

**Article 4:** To approve remuneration for six (6) members of the Board of Directors and three (3) members of the Supervisory Board for the fiscal year of 2018 not exceeding VND3 billion; to authorize the Board of Directors to determine remuneration allocation for each member of the Board of Directors and the Supervisory Board.

**Article 5:** To approve that the Chairman of the Board of Directors will concurrently hold the position of Chief Executive Officer until otherwise decided by the General Meeting of Shareholders.

**Article 6:** To approve the change of the Company's name, as follows:

Current name:

- Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SÀI GÒN
- Name in English: SAIGON SECURITIES INCORPORATION
- Abbreviated name: SSI

New name:

- Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SSI
- Name in English: SSI SECURITIES CORPORATION
- Abbreviated name: SSI

**Article 7:** To approve the new Internal Regulations on Corporate Governance of the Saigon Securities Inc.

**Article 8:** To approve the amendment to the Company's Charter as follows:

Article	Current content	Amended content
2.1	<p>1. Name of the Company:</p> <p>a. Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SÀI GÒN</p> <p>b. Name in English: SAIGON SECURITIES INCORPORATION.</p> <p>c. Abbreviated name: SSI</p>	<p>1. Name of the Company:</p> <p>a. Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SSI</p> <p>b. Name in English: SSI SECURITIES CORPORATION.</p> <p>c. Abbreviated name: SSI</p>





Article	Current content	Amended content
2.3.b	Telephone: (84-8) 3824 2897 Facsimile: (84-8) 3824 2997 Email: ssi@ssi.com.vn	Telephone: (84-28) 3824 2897 Facsimile: (84-28) 3824 2997 Email: ssi@ssi.com.vn
4.1	1. The Company's scope of business includes: a. Securities brokerage; b. Securities self-trading; c. Underwriting; d. Securities investment advisory;	1. The Company's scope of business includes: a. Securities brokerage; b. Securities self-trading; c. Underwriting; d. Securities investment advisory; e. Trading of derivative securities; f. Providing the clearing and settlement services for derivative securities transactions.
10.1	1. The charter capital of the Company is VND4,900,636,840,000 (four thousand nine hundred billion, six hundred and thirty six million, eight hundred and forty thousand Dong).	1. The charter capital of the Company is VND5,000,636,840,000 (five thousand, six hundred and thirty six million, eight hundred and forty thousand Dong).
11.1 and 11.2.a	1. The Company's charter capital is divided into 490,063,684 shares. Each share shall have a par value of VND10,000. 2. Classes of shares: a. Ordinary shares: 490,063,684 shares;	1. The Company's charter capital is divided into 500,063,684 shares. Each share shall have a par value of VND10,000. 2. Classes of shares: a. Ordinary shares: 500,063,684 shares;

In addition, "Saigon Securities Incorporation" is changed to "SSI Securities Corporation" in the subject and corresponding articles in the Charter.

**Article 9:** To approve the issuance of shares under the Employee Stock Ownership Plan (ESOP) in 2018, as follows:

Name of share	Saigon Securities Inc. shares
Type of share	Ordinary shares
Par value	VND 10,000 per share
Eligible buyer	Members of the Board of Directors, Supervisory Board; key personnel of SSI and subsidiaries, associate companies
Amount of shares	Maximum 10,000,000 (ten million) shares
Price	Par value VND 10,000/share
Timing	In 2018
Purpose	- To associate interests of employees and the Company - To supplement working capital for the Company





Blocked period	Only 50% is freely transferrable after 02 years and the remaining 50% is freely transferrable after 03 years from the date of issuance. The Company buys back shares from the employee who violates this rule according to the decision of the Board of Directors.
Other term	Shares shall be registered at Vietnam Securities Depository (VSD) and listed on Hochiminh Stock Exchange (HOSE)

The General Meeting of Shareholders hereby authorizes the Board of Directors:

- To decide the offering, and decide on any amendments, supplements, completion the share issuance plan in accordance with the laws and requirements from competent authorities.
- To amend the Charter and implement necessary procedures to increase the chartered capital according to the issued shares;
- To decide the contents and promulgate the regulations guiding details to this plan;
- To decide proper time of issuance;
- To decide the list of qualified employees for this plan;
- To complete all procedures for additional shares registration on VSD and additional listing on HOSE;
- The Board of Directors may re-authorize the CEO to be in charge of one or some of the above mentioned tasks.

**Article 10:** To remove and election one member of the Supervisory Board

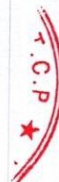
- Removing of Ms. Ho Thi Huong Tra as a member of the Supervisory Board at 13 November 2017;
- Election of Ms. Le Cam Binh as a member of the Supervisory Board with the tenure of five (5) years as of April 20, 2018.

**Article 11:** This Resolution shall take effect on the issued date. The Board shall decide proper time to change the Company's name under Article 6 herein; to change the Article 2.1, other articles of the Company's Charter under Article 8 herein, and contents of the Internal Regulations on Corporate Governance with the Company's new name. The General Meeting of Shareholders authorizes the Board of Directors and the Chief Executive Officer to implement this Resolution.

For and on behalf of the General Meeting of Shareholders  
Chairman of the Board of Directors



Nguyen Duy Hung





## THE MINUTES OF 2018 ANNUAL GENERAL MEETING OF SHAREHOLDERS OF SAIGON SECURITIES INC.

### A. TIMING, VENUE

- Timing: 1:30 PM on Friday, April 20, 2018
- Venue: The Meeting Hall of Unification Palace, No. 135 Nam Ky Khoi Nghia Street, District 1, Ho Chi Minh City, Vietnam

### B. ATTENDEES

1. Shareholders named in the list as provided by Vietnam Securities Depository ("VSD") as of the record date March 22, 2018
2. Members of the Board of Directors ("BOD"):
  - i. Mr. Nguyen Duy Hung – Chairman of the BOD;
  - ii. Mr. Nguyen Hong Nam;
  - iii. Mr. Ngo Van Diem;
  - iv. Mr. Bui Quang Nghiem;
  - v. Mr. Nguyen Duy Khanh;
  - vi. Mr. Hironori Oka.
3. Members of the Supervisory Board ("SB"):
  - i. Mr. Nguyen Van Khai - Head of the SB;
  - ii. Mr. Dang Phong Luu.
4. Representatives of the auditing firm Ernst & Young Vietnam Limited:
  - i. Ms. Nguyen Phuong Nga – Director, Auditor.
5. Media and press reporters.

### C. SHAREHOLDER'S VERIFICATION REPORT

Mr. Nguyen Kim Long, Director of Legal & Internal Control, read the shareholder verification minutes as made at **2:00 PM** on April 20, 2018.

1. Shareholder Verification Board includes:
  - Mr. Nguyen Van Khai – Head of the board;
  - Mr. Tran Quoc Phong – Member;
  - Mr. Le Danh Thu – Member.



2. Verification results:

- The Company's total shareholders: **21,839** shareholders, holding **499,849,362** shares accounting for **100%** of the voting shares of the Company (excluding **214,322** treasury shares against **500,063,684** issued shares)
- Total shareholders attending the Meeting: **508** shareholders, holding **270,592,601** voting shares of the Company accounting for **54.13%** of total voting shares, in which:
  - + Number of direct attending shareholders: **163** shareholders;
  - + Number of shareholders under proxy: **345** shareholders.

**The Meeting satisfied conditions to proceed in accordance with laws and the Company's Charter.**

**D. OPENING CEREMONY**

**I. INTRODUCING MEETING'S CHAIRMAN AND SECRETARY**

1. Chairman: Mr. Nguyen Duy Hung – Chairman of the BOD
2. Secretary: Ms. Pham Thi Thuy and Ms. Le Thi Phuong Thao – Staff

**II. INTRODUCING MEETING AGENDA**

1. Mr. Nguyen Duy Hung addressed an introductory speech for opening the Annual General Meeting of Shareholders ("**AGM**" or "**Meeting**") and announced the Meeting agenda including the following issues:
  - i. Report on the Company's business results for the year 2017, business plan for the year 2018;
  - ii. Reports on operation / activities of the BOD and the SB in 2017;
  - iii. 2017 audited financial statements;
  - iv. Profit distribution for the year 2017;
  - v. Remuneration for the BOD's and the SB's members in 2018;
  - vi. Selection of auditing firm for the FY2018;
  - vii. Approval on the plurality of Chairman and CEO in 2018;
  - viii. Change of the name of the Company;
  - ix. Approval on Internal Regulations on Corporate Governance;
  - x. Amendment to the Charter;
  - xi. Approval on the Employee Stock Ownership Plan in 2018;
  - xii. Discharge and election of one (01) member of the SB;

**The Meeting voted on approval of the agenda by raising hands: Agreement ratio attained 100%**

2. The Chairman nominated the Vote Counting Committee to conduct examination and counting votes for voting results and election results:
  - Mr. Nguyen Van Khai: Head of the SB - Head of the Board;
  - Mr. Tran Quoc Phong: Staff – Member;
  - Mr. Le Danh Thu: Staff – Member.

**The Meeting voted on approval of the Vote Counting Committee by raising hands: Agreement ratio attained 100%**



**E. MEETING PROGRESS**

**I. MEETING CONTENTS**

**1. Reports on the Company's 2017 Business Results, 2018 Business Plan, and Reports on Activities of the BOD and the SB:**

- (i) Mr. Nguyen Hong Nam, Deputy CEO, presented:
  - Reports on the Company's business results in 2017;
  - Business plan for the year 2018:
    - Revenue (consolidated): VND 3,410 billion
    - Profit before tax (consolidated): VND 1,615 billion
- (ii) Mr. Ngo Van Diem – Member of the BOD, addressed reports on activities of the Board of Directors in 2017.
- (iii) Mr. Nguyen Van Khai - Head of the SB, addressed reports on activities of the Supervisory Board in 2017.

**2. 2017 audited financial statements, 2017 profit distribution reports**

Ms. Nguyen Thi Thanh Ha, Chief Finance Officer (CFO), presented:

- (i) 2017 financial statements audited by Ernst & Young Vietnam Co., Limited have been disclosed as required by laws and regulations and posted on the Company's website at [www.ssi.com.vn](http://www.ssi.com.vn). Key items include:

Key items	Consolidated financial statements (Unit: VND)	Separate financial statements (Unit: VND)
Total assets	18,764,375,171,848	18,245,398,322,864
Net revenues	3,043,190,092,433	2,956,760,188,868
Profits before tax	1,405,021,409,033	1,278,243,262,618
Profits after tax	1,161,104,595,823	1,054,010,104,757
Profit after tax attributable to the parent company's shareholders	1,161,852,985,813	

- (ii) Profits distribution for the year 2017 and funds allocation in 2017 (Unit: VND):

- Total proposed distributable profit 692,655,890,137

In which:

+ Additional chartered capital reserves (5% of profits after tax)	56,644,766,511
+ Additional compulsory reserves (5% of profits after tax)	56,644,766,511
+ Charity funds (2% of profits after tax)	22,657,906,604
+ Welfare funds (2% of profits after tax)	22,657,906,604

+ Bonus funds (3% of profits after tax)	33,986,859,907
+ Dividends 2017 in cash (10% par value)	500,063,684,000
- Actual remuneration of the Board of Directors and the Supervisory Board in 2017	500,000,000

### 3. Remuneration for the BOD and the SB for 2018

Ms. Nguyen Thi Thanh Ha, Chief Finance Officer (CFO), presented the submission, requesting the Meeting to consider and approve:

- (i) Remuneration for six (6) members of the BOD and three (3) members of the SB not exceeding VND 3 billion for FY2018; and
- (ii) Authorisation for the BOD at its discretion to allocate remuneration to members of the BOD and the SB.

### 4. Selecting auditing firm for FY2018

Ms. Nguyen Thi Thanh Ha, Chief Finance Officer (CFO), presented the submission, requesting the Meeting to consider and approve:

- (i) List of three (3) auditing companies for the FY 2018 consist of: Ernst & Young Vietnam Co., Ltd (E&Y); KPMG Vietnam Co., Ltd.; PricewaterhouseCoopers Vietnam (PwC); and
- (ii) Authorisation for the BOD at its discretion to select one (1) of three (3) auditing companies as mentioned above.

### 5. Approval on the plurality of Chairman and CEO in 2018

Mr. Nguyen Kim Long, Director of Legal & Internal Control, presented the submission, requesting the Meeting to approve the plural role of Mr. Nguyen Duy Hung as BOD Chairman and CEO for the year 2018 until otherwise decided by the Meeting.

### 6. Approval on changing name of the Company

Mr. Nguyen Kim Long, Director of Legal & Internal Control, presented the submission, requesting the Meeting to approve the change of the Company's name and authorize the Board to decide the proper time of implementation for change, as follows:

Current name:

- Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SÀI GÒN
- Name in English: SAIGON SECURITIES INCORPORATION
- Abbreviated name: SSI

New name:

- Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SSI
- Name in English: SSI SECURITIES CORPORATION
- Abbreviated name: SSI



## 7. Approval on Internal Regulations on Corporate Governance

Mr. Nguyen Kim Long, Director of Legal & Internal Control, presented the submission, requesting the Meeting to approve the Internal Regulations on Corporate Governance of Saigon Securities Inc, and authorise the Board to decide the Regulations to be revised with the Company's new name. The revised regulations have been prepared on the basis of Decree 71/2017/NĐ-CP dated 06 June 2017 providing guidelines on corporate governance of public companies, the template of the internal regulations on corporate governance attached to Appendix 02 of Circular 95/2017/TT-BTC of the Ministry of Finance, the existing Charter and the Internal Regulations on Corporate Governance of the Company.

## 8. Approval on amendment to the Charter

Mr. Nguyen Kim Long, Director of Legal & Internal Control, presented the submission, requesting the Meeting to approve the amendment of the Charter and authorise the Board to decide the proper time amending Article 2.1 and others under the Company's new name, as follows:

Article	Current content	Amended content
2.1	1. Name of the Company: a. Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SÀI GÒN b. Name in English: SAIGON SECURITIES INCORPORATION. c. Abbreviated name: SSI	1. Name of the Company: a. Name in Vietnamese: CÔNG TY CỔ PHẦN CHỨNG KHOÁN SSI b. Name in English: SSI SECURITIES CORPORATION. c. Abbreviated name: SSI
2.3.b	Telephone: (84-8) 3824 2897 Facsimile: (84-8) 3824 2997 Email: ssi@ssi.com.vn	Telephone: (84-28) 3824 2897 Facsimile: (84-28) 3824 2997 Email: ssi@ssi.com.vn
4.1	1. The Company's scope of business includes: a. Securities brokerage; b. Securities self-trading; c. Underwriting; d. Securities investment advisory;	1. The Company's scope of business includes: a. Securities brokerage; b. Securities self-trading; c. Underwriting; d. Securities investment advisory; e. Trading of derivative securities; f. Providing the clearing and settlement service for derivative securities transactions.
10.1	1. The charter capital of the Company is VND4,900,636,840,000 (four thousand nine hundred billion, six hundred and thirty six million, eight hundred and forty thousand Dong).	1. The charter capital of the Company is VND5,000,636,840,000 (five thousand billion, six hundred and thirty six million, eight hundred and forty thousand Dong).



Article	Current content	Amended content
11.1 and 11.2.a	<p>1. The Company's charter capital is divided into 490,063,684 shares. Each share shall have a par value of VND10,000.</p> <p>2. Classes of shares:</p> <p>a. Ordinary shares: 490,063,684 shares;</p>	<p>1. The Company's charter capital is divided into 500,063,684 shares. Each share shall have a par value of VND10,000.</p> <p>2. Classes of shares:</p> <p>a. Ordinary shares: 500,063,684 shares;</p>

In addition, "Saigon Securities Incorporation" is changed to "SSI Securities Corporation" in the subject and corresponding articles in the Charter.

#### 9. Approval on issuance of shares under Employee Stock Ownership Plan (ESOP) in 2018

Mr. Nguyen Kim Long, Director of Legal & Internal Control, presented the submission, requesting the Meeting to approve the issuance of shares under ESOP, as follows:

Name of share	Saigon Securities Inc. shares
Type of share	Ordinary shares
Par value	VND 10,000 per share
Eligible buyer	Members of the Board of Directors, Supervisory Board, key personnel of SSI and subsidiaries, associate companies
Amount of shares	Maximum 10,000,000 (ten million) shares
Price	Par value VND 10,000/share
Timing	In 2018
Purpose	<ul style="list-style-type: none"> <li>- To associate interests of employees and the Company</li> <li>- To supplement working capital for the Company</li> </ul>
Blocked period	Only 50% is freely transferrable after 02 years and the remaining 50% is freely transferrable after 03 years from the date of issuance. The Company buy back shares from the employee who violates this rule according to the decision of the Board of Directors.
Other term	Shares shall be registered at Vietnam Securities Depository (VSD) and listed on Hochiminh Stock Exchange (HOSE)

The General Meeting of Shareholders hereby authorizes the Board of Directors:

- To decide the offering and decide on any amendments, supplements, completion the share issuance plan in accordance with the laws and requirements from competent authorities.
- To amend the Charter and implement necessary procedures to increase the chartered capital according to the issued shares
- To decide the contents and promulgate the regulations guiding details to this plan;
- To decide proper time of issuance;
- To decide the list of qualified employees for this plan;
- To complete all procedures for additional shares registration on VSD and additional listing on HOSE;
- The Board of Directors may re-authorize the CEO and his authorised person to be in charge of one or some of the above mentioned tasks.



#### 10. Removing and election of one (1) member of the SB

Mr. Nguyen Kim Long, Director of Legal and Internal Control, presented the submission to the AGM for approval of:

- (i) Discharge of Ms. Ho Thi Huong Tra as a member of the Supervisory Board at 13 November 2017 according to her letter of resignation;
- (ii) Election of one (1) member of the SB;
- (iii) Candidate nominated as member of the SB: Ms. Le Cam Binh
- (iv) Particulars about the above-mentioned nominated candidates for the SB were sent to the shareholders.
- (v) The elected members will have the tenure of five (5) year from the election date.

No shareholders nominate other candidates for this position.

#### II. Q&A SESSION:

No.	Question	Answered by the Chairman
1	Can you share assessments on securities market situation in 2018?	<p>It can be said that 2018 is a good year for securities market. Good trends are not only represented by VN Index but also other factors. The most important duty of securities market is acting as a capital mobilization channel. Securities market should be thermometer of the economy. Securities market is forecasted better; the Government regards enterprises as driven force, state-owned enterprise factor is getting improved with market nature than previously.</p> <p>VN Index can be used partly to evaluate the securities market. VN Index reached to the new peak in 2017. Since its establishment, the securities market has been visible with easier capital mobilization and large-cap attainment.</p> <p>Owing to those, SSI has planned the 2018 business plan of VND 1,615 bil.</p>
2	Can you share the name of Japanese partner(s) who receive(s) about VND 1,200 bil. of convertible bonds issued recently by?	The Company issued the convertible bonds to the Japanese partner as Development Bank of Japan (DBJ)
3	It is heard that errors have been recently occurred with transactions through SSI system, is it due to long-built system? What are the Company's solution plans?	The system was invested by the Company many years ago, thus it becomes low capacity when investors increase sharply. Since March 2018, SSI has operated new core system. Due to its complexity with additional interface of various new products, the new system would need time for completely adaption, hoping it be improved soon.



No.	Question	Answered by the Chairman
4	With leading market share but incomparable increase of profits, is it due to costly business expansion?	That is not quite the key point, as SSI is still growing and maintaining its leading position. Annually, SSI business result always exceeds the figure was approved by the GSM, which proves that we have met our expectations.
5	The Company planned the greater growth of the Investment Banking (IB) sector in 2018, what are specific strategies of implementation? What are the plans to win big deals?	IB growth strategies focus on two points: (i) seeking investment partners having "similar tastes", consulting good deals for organizations that want to issue shares, and (ii) once winning those deals, we must find appropriate demanding buyers. That is a reason why our IB sector has maintained good growing year after year; mainly we have successfully found clients with similar interests, matching appropriate buyers to sellers.
6	ESOP của Công ty phát hành đều đặn hằng năm, và tỷ lệ khá cao, vậy có nên đặt điều kiện tăng trưởng về doanh thu, lợi nhuận khi phát hành esop ko?  The Company issued shares under ESOP regularly every year with quite high ratio, hence should we set top line and bottom line standards for ESOP issuance?	The most important asset of a securities company is human resources. There are 02 ways to associate interest of the Company's manpower. The first is to pay high salaries, and the second is to turn employees into the Company's key personnel, the Company's owners, who will accompany with the Company in the long journey. ESOP shares issued annually have been approved by AGM with high positive votes. Issuance proportion is not only based on individual expectations, but we will also develop standardized procedures following the laws and stakeholders' expectations.
7	The Company sets aside 2% of profit for the charity fund, so what are the key charity activities?	The charity fund is mainly used for two main activities: school building and supporting small businesses in rural and remote areas. The fund's operation is subject to transparent accounting procedures; money is disbursed directly to those who need helps, or the school building contractors without involvement of any intermediate parties.

At the end of discussion session, shareholders did not have any questions or inquiries. The Chairman requested the Vote Counting Committee to conduct voting and election procedures.

### III. VOTING ON THE DISCUSSED ISSUES AND IN THE ELECTION

The Vote Counting Committee provided instructions and guidance on voting and election regulations.

At **3:15PM** on April 20, 2018 when the voting and election is conducted, total attending shareholders of the Meeting include **554** shareholders, holding **286,976,786** voting shares accounting for **57.41 %** total voting shares, in which:

- Number of directly attending shareholders: **206** shareholders
- Number of shareholders under proxy: **348** shareholders

**Shareholders carried out voting and election.**



#### IV. BREAK

#### V. VOTING RESULTS AND ELECTION RESULTS

At the end of the break, the Chairman invited shareholders back to the meeting hall to continue the Meeting.

The Chairman invited the Vote Counting Committee to announce the voting results and the election results.

**1. Results on election of the Supervisory Board's member who will have tenure of five (5) year as from April 20, 2018**

- i. Total of the ballot paper issued: 206, representing 100% total shares attending the Meeting
- ii. Total of the ballot paper received: 177, in which:
  - Valid ballot paper: 153
  - Invalid ballot paper: 24
- iii. Results of election:

No.	Full name	Total votes	Voting ratio (%)
1	Ms. Le Cam Binh	284,796,425	99.24

**2. Voting results for approval of the discussed issues:**

- i. Total of the voting slip issued: 206, representing 100% total shares attending the Meeting
- ii. Total of the voting slip received: 175, in which:
  - Valid voting slip: 161
  - Invalid voting slip: 14
- iii. Results of voting:

No.	Contents	Total Shares and Voting Ratio		
		Agree (%, shares)	Disagree (%, shares)	No Opinion (%, shares)
1	To approve the Company's business results for the year 2017, and the business plan for the year 2018	99.64	0.00	0.24
		285,948,330	600	687,364
2	To approve the 2017 operation reports of the Board of Directors and the Supervisory Board	99.64	0.00	0.24
		285,947,010	600	688,684
3	To approve the 2017 audited financial statements	99.64	0.00	0.24
		285,947,920	600	687,774

No.	Contents	Total Shares and Voting Ratio		
		Agree (%, shares)	Disagree (%, shares)	No Opinion (%, shares)
4	To approve the 2017 profit distribution	99.64	0.00	0.24
		285,945,270	620	690,404
5	To approve the remuneration for members of the BOD and members of the SB for the FY2018	99.30	0.00	0.58
		284,979,165	620	1,656,509
6	To select auditing company for the FY2018	99.55	0.00	0.33
		285,675,409	600	960,285
7	To approve the plurality of Chairman and CEO in 2018	88.53	11.11	0.24
		254,069,192	31,879,738	687,364
8	Change of the name of the Company	99.28	0.11	0.48
		284,916,216	328,380	1,391,698
9	To approve the Internal Regulations on Corporate Governance	99.64	0.00	0.24
		285,935,990	600	699,704
10	To approve the amended Charter	99.59	0.00	0.29
		285,796,530	600	839,164
11	To approve issuance of the Employee Stock Ownership Plan (ESOP) in 2018 (*)	74.28	24.53	0.84
		70,453,915	23,266,735	793,005
12	Discharge and election of one member of the SB	86.32	10.98	2.58
		247,723,579	31,522,711	7,390,004

(\*) exclusive of 192,122,639 shares of relevant parties as BOD members, SB members, the Board of Management, the Company's employees, subsidiaries' employees, affiliated companies' employees and relevant persons thereof.



**F. APPROVING MEETING MINUTES AND RESOLUTIONS**

- Mr. Nguyen Kim Long read drafts for Meeting Minutes and Resolutions of the AGM.
- Shareholders did not have any amend and/or supplement the presented drafts for Meeting Minutes and Resolutions of the AGM.
- The AGM voted for approval of the substance of the Meeting Minutes and Resolutions by raising hands with full agreement of 100%, disagreement 0%, no opinions 0%.
- The Chairman expressed sincere thanks to all shareholders who have accompanied the Company and declared the closing of the AGM.

The Meeting ends at **04:20PM** on the same day.

**SECRETARIES**

Two handwritten signatures in blue ink. The first signature is on the left, and the second is on the right.

**Pham Thi Thuy - Le Thi Phuong Thao**



**CHAIRMAN**

**NGUYEN DUY HUNG**